

Gain The Edge!: Negotiating To Get What You Want
By Martin Latz

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Negotiating to Get What You Want, (St. Martin's Press 2004) Appeared as a negotiation expert on CBS' The Early Show and such national Gain the Edge with Marty Latz .

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Jerry Colangelo, former Chairman and CEO, Arizona Diamondbacks and Phoenix Suns "Martin Latz's Gain the Edge! is the best book I've ever read on negotiation strategy.

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About Martin E. Latz. Marty Latz, the founder of Latz Negotiation Institute, Author, Gain the Edge! Negotiating to Get What You Want

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Martin latz (author of gain the edge!)

Martin Latz is the author of Gain the Edge! (4.21 avg rating, 19 ratings, 3 reviews, published 2004) and Gain the Edge! Martin Latz Author profile

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